COMMITTEE OF THE WHOLE – FINANCE & ADMINISTRATION COMMITTEE MEETING AGENDA

Healthy Communities without Poverty

Date: Wednesday, May 27, 2020

Time: 1:00 PM

Location: By video conference while pandemic protocols are in place

Zoom Meeting:

https://us02web.zoom.us/j/81795402295?pwd=UEZ1TnhqclRrRlhiRHBYc3h2M1FYUT09

Meeting ID: 817 9540 2295

Password: 261272

Members: Councillor Mark King (Chair), Councillor Dan Roveda (Vice Chair), Mayor Dean Backer, Councillor Mac Bain, Mayor Jane Dumas, Councillor Terry Kelly, Councillor Chris Mayne, Councillor Dave Mendicino, Mayor Dan O'Mara, Councillor Scott Robertson, Representative Amanda Smith, Councillor Bill Vrebosch.

Item	Topic
1.0	1.1 Call to Order
	1.2 Declaration of Conflict of Interest
2.0	Opening remarks by the Chair
3.0	Approval of the Agenda for May 27, 2020
	MOTION: FA #2020-01
	THAT the Committee of the Whole accepts the Agenda as presented.

Item	Topic
4.0	4.1 DELEGATIONS – Audited Financial Statements presented by Dean Decaire – BDO
	MOTION: FA #2020-02 BE IT RESOLVED that the Audited Financial Statements for the year ending December 31, 2019, be approved, as presented.
5.0	CONSENT AGENDA - Reports for Information Only
	MOTION: FA #2020-03 That the Committee receives for information purposes Consent Agenda item 5.1.
	5.1 FA05-20 Q1 Financial Report This report provides The District of Nipissing Social Services Administration Board (DNSSAB) with an update on the YTD financial performance of the organization relative to the budget set for the same period and the forecast to year end.
6.0	MANAGERS REPORTS
	6.1 FA06-20 Annual Investment Report
	MOTION: FA #2020-04 THAT the District of Nipissing Social Services Administration Board (DNSSAB) approves the investment portfolio and the investment strategy going forward as per report FA06-20.
	6.2 FA08-20 Appointment of Auditor
	MOTION: FA #2020-05 That the District of Nipissing Social Services Administration Board (DNSSAB) reappoints the firm BDO Canada LLP as its auditor for the year ending December 31, 2021.
7.0	OTHER BUSINESS
8.0	NEXT MEETING DATE Wednesday June 24, 2020
9.0	ADJOURNMENT
	MOTION: FA #2020-06
	Resolved THAT the Finance and Administration Committee meeting be adjourned at p.m.

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BRIEFING NOTE FA05-20

 \boxtimes For information \square For Approval

Date: May 27th, 2020

Purpose: Year-to-date (YTD) Financial Report, January 1 to

March 31, 2020

Prepared by: Justin Avery, Manager of Finance

Reviewed by: Melanie Shaye, Director of Corporate Services

Approved by: Catherine Matheson, CAO

FOR INFORMATION:

This report provides The District of Nipissing Social Services Administration Board (DNSSAB) with an update on the YTD financial performance of the organization relative to the budget set for the same period and the forecast to year end.

YTD Overall Financial Results – January 1 to March 31, 2020

	YTD Actual	YTD Budget	Variance	Available Budget to YE	Budget 2020	Forecast to YE	Variance to Budget
Revenues:				•			
Municipal Levies	\$ 5,126,246	\$ 5,126,247	\$ (1)	\$ 15,378,740	\$ 20,504,986	\$ 20,504,986	\$ -
Province of Ontario	13,106,913	13,123,986	(17,073)	38,434,999	51,541,912	51,431,939	(109,973)
Federal Funding	30,885	57,287	(26,402)	190,768	221,653	513,905	292,252
Interest	77,980	58,290	19,690	155,187	233,167	311,921	78,754
Repayments	69,252	100,800	(31,548)	333,948	403,200	347,212	(55,988)
Lease and Other	105,375	76,551	28,824	200,825	306,200	241,498	(64,702)
Deferred Revenue	168,529	318,448	(149,919)	391,626	560,155	289,348	(270,807)
Deletted Revenue	100,525	310,440	(145,515)	331,020	500, 155	209,340	(270,007)
Total Revenues	\$ 18,685,180	\$ 18,861,609	\$ (176,429)	\$ 55,086,093	\$ 73,771,273	\$ 73,640,809	\$ (130,464)
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Expenditures:	£ 4,000,770	E 5 000 070	e (420.400)	C 45 254 400	E 00 050 000	C 40 254 020	e (000 404)
Ontario Works	\$ 4,898,772	\$ 5,028,970	\$ (130,198)		\$ 20,252,960	\$ 19,354,836	\$ (898,124)
OW Program Delivery Children's Services	1,139,594	1,492,625	(353,031)	4,433,050	5,572,644	4,926,059	(646,585)
	3,662,885	3,685,409	(22,524)		15,219,987	15,219,987	-
CS Program Delivery	140,327	271,390	(131,063)	934,104	1,074,431	1,126,432	52,001
Housing Services	3,538,800	3,859,265	(320,465)	12,616,019	16,154,819	16,736,126	581,307
HS Program Delivery	203,080	249,548	(46,468)	875,657	1,078,737	892,287	(186,450)
EMS - Land Ambulance	2,722,237	3,042,621	(320,384)		11,111,527	11,090,238	(21,289)
EMS Program Delivery	24,156	29,559	(5,403)	85,429	109,585	104,673	(4,912)
Corporate Services	608,124	699,988	(91,864)	2,068,805	2,676,929	2,620,840	(56,089)
Board	17,926	42,622	(24,696)	122,529	140,455	98,685	(41,770)
Healthy Communities Fund	-	-	-	400,000	400,000	400,000	-
Gateway Hub	51	24,774	(24,723)	90,863	90,914	376	(90,538)
Total Expenditures	\$ 16,955,952	\$ 18,426,771	\$ (1,470,819)	\$ 56,927,036	\$ 73,882,988	\$ 72,570,539	\$ (1,312,449)
Surplus (Deficit)	\$ 1,729,228	\$ 434,838	\$ 1,294,390	\$ (1,840,942)	\$ (111,715)	\$ 1,070,270	\$ 1,181,985

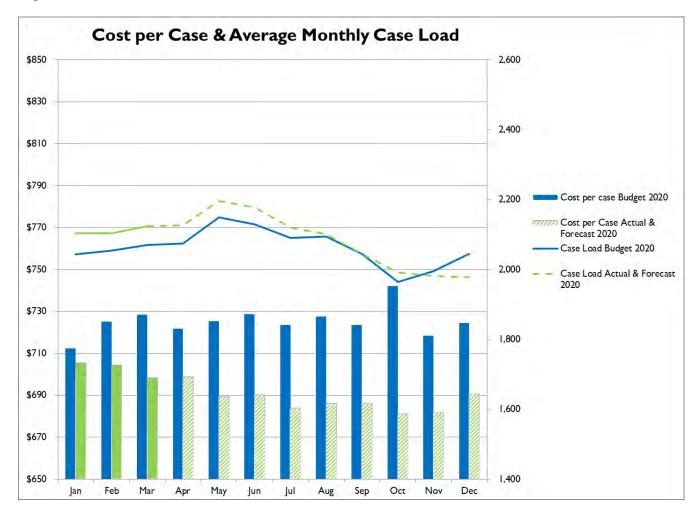
- The overall YTD financial performance of the DNSSAB shows an operating surplus
 of approximately \$1.7 million. This is associated with timing differences between
 receipt of funding and expenditures as well as some program and administrative
 underspends.
- The variances between the total YTD actual expenditures and those budgeted show expenditures lower than expected by approximately \$1.47 million.
- Expenditures in all departments are lower than expected YTD. These variances are attributable to timing differences between when expenditures were planned and when they will occur, cost saving efforts being realized, as well as the impacts of COVID-19.
- The forecast to year end (YE) is showing an operating surplus of approximately \$1,070,270; however there is much uncertainty on what the financial impacts of COVID-19 will be that accurate forecasting is very difficult at this time.
- Other variance factors are noted below by program area.

Ontario Works Programs For the Period 1/1/20..03/31/20 Statement of Operations

	Υ	TD Actual	ΥT	D Budget	١	/ariance		vailable dget to YE		Budget 2020	For	ecast to YE	riance to Budget
Revenues:													
Municipal Levies	\$	89,100	\$	89,100	\$	-	\$	267,293	\$	356,393	\$	356,393	\$ -
Province of Ontario		4,861,213		4,838,945		22,268	1	14,632,154	1	19,493,367	1	18,815,017	(678, 350)
Repayments		54,994		100,800		(45,806)		348,206		403,200		327,522	(75,678)
Total Revenues	\$	5,005,307	\$	5,028,845	\$	(23,538)	\$ 1	15,247,653	\$ 2	20,252,960	\$ 1	19,498,932	\$ (754,028)
Expenditures:													
OW Financial Assistance	\$	4,449,848	\$	4,453,424	\$	(3,576)	\$ 1	13,501,424	\$ 1	17,951,272	\$ 1	17,324,558	\$ (626,714)
OW Discretionary Benefits		194,469		209,250		(14,781)		642,531		837,000		777,875	(59, 125)
OW Mandatory Benefits		136,786		159,999		(23,213)		503,214		640,000		547,143	(92,857)
Funerals and Burials (Type B)		24,319		24,900		(581)		75,281		99,600		97,276	(2,324)
OW Employment Assistance Program		93,351		181,397		(88,046)		631,737		725,088		607,983	(117,105)
Total Expenditures	\$	4,898,772	\$	5,028,970	\$	(130,198)	\$ 1	15,354,188	\$ 2	20,252,960	\$ 1	19,354,836	\$ (898,124)
Surplus (Deficit)	\$	106,535	\$	(125)	\$	106,660	\$	(106,535)	\$	-	\$	144,096	\$ 144,096

- YTD OW Financial Assistance expenditures are very close to budget. The YTD variance of actual expenditures to budget is only \$3,576. The forecast to year end suggests a lower than budgeted variance in expenditures of \$626,714, although this doesn't take into account any potential future increase in demand due to COVID-19.
- With the OW Financial Assistance expenditures now being 100% uploaded to the Ministry, there is no impact on the municipal levy.
- The YTD actual average cost per case of \$702.77 is well below the budgeted average of \$721.99.
- Despite the cost per case being lower than budgeted, caseload figures have been slightly higher than budgeted which is offsetting any cost per case savings. The YTD actual average monthly caseload was 2,111 compared to the budgeted average of 2,056.
- The actual caseload figures continue to follow the general pattern of highs and lows as budgeted, suggesting the caseload continues to follow the seasonal trends. See Fig 1 below.

Fig. 1



- Discretionary benefits are underspent by \$14,781 YTD. Discretionary benefits are tracking below the capped amount based on \$10 per average monthly caseload, being approximately \$12,429 lower than the cumulative capped amount of shared funds.
- Type B funerals for non-social assistance recipients are not cost shared and are funded 100% through municipal dollars. To date, expenditures in this area are very close to budget with only a \$581 variance.
- The \$88,046 underspend in employment was primarily due to a timing difference for the first quarter; however, it is now anticipated that COVID-19 will impact the programs funded through employment and will likely result in significantly lower than budgeted costs.
- OW Program delivery (next page):
 - YTD expenditures are significantly under budget as COVID-19 has drastically impacted the way programs are delivered throughout the organization. Here's a brief summary of reasons for some of the variances:
 - Salaries and benefits vacancies are currently not being filled due to COVID-19.
 - Training and travel costs have basically come to a complete stand still as a result of COVID-19 with travel being restricted.
 - Some planned technology investments have not occurred as a result of COVID-19.
 - Allocated administration costs are lower than budgeted because the same COVID-19 related factors that are impacting program delivery are also impacting corporate services.

Ontario Works Program Delivery For the Period 1/1/20..03/31/20 Statement of Operations

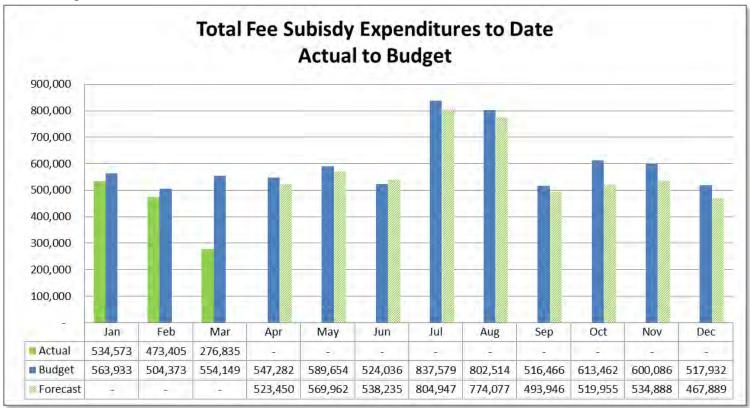
	Υ	TD Actual	Υ	TD Budget	١	/ariance	Available udget to YE	Budget 2020	 orecast o YE	 riance to dget
Revenues:										
Municipal Levies	\$	721,878	\$	721,878	\$	-	\$ 2,165,625	\$ 2,887,503	\$ 2,887,503	\$ -
Province of Ontario		1,064,740		1,058,517		6,223	3,169,334	4,234,074	4,258,959	24,885
Repayments		1,811		-		1,811	(1,811)	-	7,243	7,243
Lease and Other		75		-		75	(75)	-	298	298
Total Revenues	\$	1,788,503	\$	1,780,395	\$	8,108	\$ 5,333,074	\$ 7,121,577	\$ 7,154,004	\$ 32,427
Expenditures:										
Salaries and Benefits	\$	1,061,644	\$	1,363,178	\$	(301,534)	\$ 3,977,532	\$ 5,039,176	\$ 4,600,458	\$ (438,718)
Training		1,025		4,713		(3,688)	27,263	28,288	4,099	(24, 189)
Travel		3,456		4,875		(1,419)	16,044	19,500	13,826	(5,674)
Telephone		5,930		7,878		(1,948)	25,582	31,512	23,720	(7,792)
Technology		17,731		37,971		(20,240)	134,153	151,884	70,922	(80,962)
Accomodations		25,954		35,544		(9,590)	116,266	142,220	103,814	(38,406)
Professional Fees		737		4,524		(3,787)	17,359	18,096	2,947	(15,149)
General Office Expense		22,714		33,942		(11,228)	119,254	141,968	104,658	(37,310)
Amortization		404		-		404	(404)	-	1,615	1,615
Allocated Administration Costs		324,386		370,892		(46,506)	1,224,547	1,548,933	1,297,543	(251,390)
Total Expenditures	\$	1,463,980	\$	1,863,517	\$	(399,537)	\$ 5,657,597	\$ 7,121,577	\$ 6,223,603	\$ (897,974)
Surplus (Deficit)	\$	324,523	\$	(83,122)	\$	407,645	\$ (324,523)	\$ -	\$ 930,401	\$ 930,401

Children's Services Programs For the Period 1/1/20..03/31/20 Statement of Operations

	v	TD Actual	ΥT	D Budget	١	/ariance		/ailable lget to YE	E	Budget 2020	Fo	orecast to YE	riance to Budget
Revenues:		1 D Actual		D Dauget	•	ariance	Duc	got to TE		2020		recust to TE	Duaget
Municipal Levies	\$	320,367	\$	320,367	\$	_	\$	961,107	\$	1,281,474	\$	1,281,474	\$ -
Province of Ontario		3,399,638		3,399,638		_	1	0,198,887	1	3,598,525		13,598,525	_
Deferred Revenue		128,273		128,273		-		-		128,273		128,273	-
Total Revenues	\$	3,848,278	\$	3,848,278	\$	-	\$ 1	1,159,994	\$ 1	5,008,272	\$	15,008,272	\$ _
Expenditures:													
Fee Subsidy	\$	1,028,504	\$	1,238,957	\$	(210,453)	\$	4,405,408	\$	5,433,912	\$	5,433,912	\$ -
Fee Subsidy - OW Formal		255,429		377,246		(121,817)		1,399,125		1,654,554		1,021,716	(632,838)
Fee Subsidy - OW Informal		1,680		6,252		(4,572)		23,320		25,000		6,720	(18,280)
Fee Subsidy - School Age Recreation		-		-		-		58,000		58,000		58,000	-
Special Needs		247,076		247,076		-		741,228		988,304		988,304	-
General Operating		642,854		520,497		122,357		1,439,146		2,082,000	•	2,782,868	700,868
Wage Enhancement		327,732		361,092		(33,360)		1,116,643		1,444,375		1,310,927	(133,448)
Pay Equity		42,780		42,782		(2)		128,342		171,122		171,122	(0)
Repair and Maintenance		-		-		-		65,000		65,000		65,000	-
Play-Based Material & Equipment		-		-		-		85,000		85,000		85,000	-
Capacity Building		29,074		56,696		(27,622)		186,844		215,918		125,987	(89,931)
Transformation		-		-		-		35,000		35,000		35,000	-
Journey Together - CC		349,604		135,493		214,111		192,374		541,978		756,088	214,110
Journey Together - EarlyON		171,860		107,184		64,676		256,867		428,727		498,998	70,271
EarlyON Programs		566,291		592,134		(25,843)		1,424,806		1,991,097		1,880,345	(110,752)
Total Expenditures	\$	3,662,885	\$	3,685,409	\$	(22,524)	\$ 1	1,557,102	\$ 1	5,219,987	\$	15,219,987	\$ (0)
Surplus (Deficit)	\$	185,393	\$	162,869	\$	22,524	\$	(397,108)	\$	(211,715)	\$	(211,715)	\$ 0

- YTD expenditures in the child care program are also very close to the budget with only a \$22,524 variance.
- Other than timing differences, the budget is expected to be fully spent.
- Fee subsidy costs were tracking close to budget for January and March, but as can be seen in Fig 2 below, with the provincial emergency declaration on March 17th forcing the closure of all licensed centre based child care, demand for fee subsidy was significantly reduced. Home based child care continues to operate.

Fig 2



- Any surplus in the Fee Subsidy budgets would be reinvested to further support quality, affordable and sustainable licensed child care services.
- All one-time and special purpose funding allocations will be expended by year end (i.e. Play Based Materials & Equipment, Repairs and Maintenance, Transformation, etc.). Funding will be used to support program expansions and to support program and services throughout the District.
- COVID-19 is likely going to have a very significant impact on the child care budget. It
 is considerably more expensive than normal childcare. Lower child to educator ratios
 and increased health and safety precautions drive these costs even higher.

- These increased costs are partially offset by the fact that there are much fewer centres operating which has reduced demand for fee subsidy. The child care centres that are not currently operating need to be financially supported in order to maintain capacity within the district.
- Even once the emergency order is lifted, the reality is that until a vaccine is found, child care centres will likely continue to operate with reduced ratios and increased cleaning and sanitation costs. Child care centre financial viability is already an issue in normal circumstance without DNSSAB subsidies, therefore an increased demand in DNSSAB financial assistance can be expected throughout 2020 and likely 2021.
- With so many people losing their jobs in 2020 it can also be anticipated that more parents will qualify for fee subsidy assistance which will further strain the budget.
- Currently unable to estimate the actual financial impact COVID-19 may have as the
 situation is constantly changing and there are many unknown variables. However,
 the Ministry of Education has stated that they will work with DSSABs and have
 requested that DSSABs track COVID-19 related costs in order to provide a rationale
 for any increased costs. The DNSSAB has been tracking all COVID-19 related costs
 throughout the organization and will continue to do so as long as the pandemic lasts.

Children's Services Program Delivery For the Period 1/1/20..03/31/20 Statement of Operations

	ΥT	D Actual	ΥT	D Budget	١	/ariance	Available dget to YE	Budget 2020	 recast YE	 riance to dget
Revenues:										
Municipal Levies	\$	42,619	\$	42,619	\$	-	\$ 127,863	\$ 170,482	170,482	\$ -
Province of Ontario		306,104		306,104		-	918,316	1,224,420	1,224,420	-
Total Revenues	\$	348,723	\$	348,723	\$	-	\$ 1,046,179	\$ 1,394,902	\$ 1,394,902	\$ -
Expenditures:										
Salaries and Benefits	\$	137,137	\$	193,194	\$	(56,057)	\$ 683,148	\$ 820,285	\$ 594,262	\$ (226,023)
Training		-		9,557		(9,557)	30,157	30,157	-	(30, 157)
Travel		803		2,950		(2,147)	10,767	11,570	3,214	(8,356)
Telephone		117		330		(213)	1,203	1,320	469	(851)
Technology		170		24,365		(24, 195)	47,060	47,230	47,230	-
Professional Fees		1,424		30,642		(29,218)	115,126	116,550	104,198	(12,352)
General Office Expense		675		2,114		(1,439)	38,406	39,081	2,701	(36,380)
Transfers to Service Providers		-		8,238		(8,238)	8,238	8,238	374,358	366,120
Allocated Administration Costs		67,118		73,954		(6,837)	253,354	320,471	268,470	(52,001)
Total Expenditures	\$	207,445	\$	345,344	\$	(137,899)	\$ 1,187,457	\$ 1,394,902	\$ 1,394,902	\$ (0)
Surplus (Deficit)	\$	141,278	\$	3,379	\$	137,899	\$ (141,278)	\$ -	\$ -	\$ 0

- Expecting a significant surplus in Children's Services program delivery due primarily to the following reasons:
 - o Vacancies not being filled during the pandemic.
 - o Expecting minimal travel and training costs due to COVID-19.
- Any surplus in Program Delivery will be reinvested to further support quality, affordable and sustainable licensed child care services.

Housing Services Programs For the Period 1/1/20..03/31/20 Statement of Operations

	Υ	TD Actual	ΥT	D Budget	١	/ariance	Available Budget to YE	Budget 2020	Fore	ecast to YE		riance to Budget
Revenues:			•				g					g
Municipal Levies	\$	2,126,678	\$	2,126,678	\$	_	\$ 6,380,036	\$ 8,506,714	\$	8,506,714	\$	-
Province of Ontario	•	2,041,615	_	2,081,811	•	(40, 196)	5,105,578	7,147,193		7,722,134	•	574,941
Federal Funding		30,885		48,695		(17,810)	157,520	188,405		480,657		292,252
Deferred Revenue		30,003		170,800		(170,800)	412,507	412,507		120,819		(291,688)
Deletted Revenue		-		170,000		(170,000)	412,507	412,507		120,019		(231,000)
Total Revenues	\$	4,199,178	\$	4,427,984	\$	(228,806)	\$ 12,055,641	\$ 16,254,819	\$ 1	6,830,324	\$	575,505
Expenditures:												
Provincially Reformed non-profit	\$	1,436,788	\$	1,494,651	\$	(57,863)	\$ 4,541,816	\$ 5,978,604	\$	5,920,738	\$	(57,866)
Municipal Non Profit		298,362		308,364		(10,002)	935,094	1,233,456		1,223,446		(10,010)
Federal non-profit		56,434		56,436		(2)	169,310	225,744		225,737		(7)
Urban Native		255,264		277,830		(22,566)	856,056	1,111,320		1,093,890		(17,430)
Nipissing District Housing Corp		826,384		826,386		(2)	2,479,153	3,305,537		3,305,537		0
Commercial rent supplement		99,908		110,061		(10, 153)	340,336	440,244		399,633		(40,611)
Portable Housing Benefit		4,068		7,500		(3,432)	25,932	30,000		16,271		(13,729)
Strong communities rent supplement		81,728		81,993		(265)	246,244	327,972		326,913		(1,059)
Northern remote - Build		32,191		32,277		(86)	96,917	129,108		129,020		(88)
CHPI		254,260		276,359		(22,099)	1,411,568	1,665,828		2,278,605		612,777
Reaching Home		30,885		33,569		(2,684)	103,391	134,276		426,529		292,253
Community Capacity and Innovation		46,906		15,126		31,780	7,223	54,129		112,506		58,377
IAH - Housing Allowance		24,034		42,780		(18,746)	136,343	160,377		96,136		(64,241)
IAH - Ontario Renovates		17,035		15,600		1,435	45,365	62,400		68,140		5,740
IAH - SIF		12,860		-		12,860	(12,860)	-		51,438		51,438
SIF - Ontario Renovates		-		52,719		(52,719)	210,876	210,876		-		(210,876)
SIF - Housing Allowance		-		-		-	12,813	12,813		-		(12,813)
COCHI - Transistional Operating Funding		13,628		13,628		-	54,639	68,267		68,267		-
OPHI - Home Ownership		-		-		-	90,000	90,000		67,500		(22,500)
OPHI - Ontario Renovates		34,869		205,236		(170, 367)	786,078	820,947		824,148		3,201
OPHI - Rent Supplement		-		-		-	16,174	16,174		16,175		1
OPHI - Housing Allowance		13,197		8,750		4,447	18,053	31,250		40,000		8,750
OPHI - Housing Support Services		-		-		-	45,497	45,497		45,497		-
Total Expenditures	\$	3,538,800	\$	3,859,265	\$	(320,465)	\$ 12,616,019	\$ 16,154,819	\$ 1	6,736,126	\$	581,307
Surplus (Deficit)	\$	660,378	\$	568,719	\$	91,659	\$ (560,378)	\$ 100,000	\$	94,198	\$	(5,802)

Housing Services Program Delivery For the Period 1/1/20..03/31/20 Statement of Operations

	Y	TD Actual	ΥT	D Budget	V	ariance	Available Idget to YE	Budget 2020	recast YE	iance to Iget
Revenues:										
Municipal Levies	\$	269,154	\$	269,154	\$	-	\$ 807,462	\$ 1,076,616	1,076,616	\$ -
Province of Ontario		95,614		26,290		69,324	97,985	193,599	193,649	50
Federal Funding		-		8,592		(8,592)	33,248	33,248	33,248	-
Deferred Revenue		40,256		13,461		26,795	(26,795)	13,461	40,256	26,795
Total Revenues	\$	405,024	\$	317,497	\$	87,527	\$ 911,900	\$ 1,316,924	\$ 1,343,769	\$ 26,845
Expenditures:										
Salaries and Benefits	\$	199,511	\$	233,745	\$	(34, 234)	\$ 806,283	\$ 1,005,794	\$ 878,010	\$ (127,784)
Training		46		4,505		(4,459)	16,769	16,815	182	(16,633)
Travel		703		1,324		(621)	2,743	3,446	2,810	(636)
Telephone		51		180		(129)	669	720	204	(516)
Technology		-		4,047		(4,047)	16,188	16,188	-	(16, 188)
Accomodations		-		78		(78)	312	312	-	(312)
Professional Fees		-		-		-	18,204	18,204	-	(18,204)
General Office Expense		2,684		5,669		(2,985)	14,574	17,258	10,737	(6,521)
Transfers to Service Providers		86		-		86	(86)	-	344	344
Allocated Administration Costs		49,877		55,086		(5,209)	188,310	238,187	199,509	(38,678)
Total Expenditures	\$	252,958	\$	304,634	\$	(51,676)	\$ 1,063,966	\$ 1,316,924	\$ 1,091,795	\$ (225,129)
Surplus (Deficit)	\$	152,067	\$	12,863	\$	139,204	\$ (152,067)	\$ -	\$ 251,974	\$ 251,974

- Forecasting for a \$94,198 surplus in Housing Services. This is due to lower than budgeted expenditures in legacy programs.
- YTD surplus of \$660,378 is due to timing differences of when funding is received and when expenditures will occur.
- Forecasted overspending in CHPI and Reaching Home is due to the one-time COVID-19 related funding of \$881,452 which has been fully allocated to charities and social service agencies within the district. These programs are 100% provincially/federally funded.
- IAH, SIF, COCHI & OPHI programs are all 100% provincially funded, so any YTD over/underspends are associated with timing differences between receipt of funding and expenditures.
- Currently forecasting for a \$251,974 surplus in Housing Services Program Delivery due to the following factors:
 - The funds budgeted for a new position in 2020 has been reallocated to the transitional housing project, therefore there will be a full vacancy for the remainder of the year.
 - Limited travel and training due to COVID-19.
 - Various administrative initiatives being put on hold due to COVID-19.
- Any program delivery surplus will be reinvested into other district housing related initiatives such as the transitional housing project.

Emergency Medical Services For the Period 1/1/20..03/31/20 Statement of Operations

	٧	TD Actual	VΤ	D Budget	,	/ariance		Available udget to YE		Budget 2020		Forecast to YE	riance to Budget
Revenues:		TD Actual	•	D Duaget		variance	ы	auget to TE		2020		IO IL	Judget
Municipal Levies	\$	1.390.110	\$	1,390,110	\$	_	\$	4,170,330		\$ 5,560,440	\$	5.560.440	\$ _
Province of Ontario		1,320,951		1,387,770	Ť	(66,819)		4,230,136		5,551,087		5,551,087	-
Total Revenues	\$	2,711,061	\$	2,777,880	\$	(66,819)	\$	8,400,466	1	\$ 11,111,527	\$	11,111,527	\$
Expenditures:													
Consulting Fees	\$	-	\$	198	\$	(198)	\$	792		\$ 792	\$	_	\$ (792)
Rent		78,621		78,621		` 0´		235,863		314,484		314,485	` 1
Utilities		9,216		13,661		(4,445)		30,707		39,923		36,866	(3,057)
Internet Expense		2,970		2,874		96		8,526		11,496		11,878	382
Water		2,063		2,145		(83)		6,518		8,580		8,250	(330)
Insurance		22,134		23,463		(1,329)		71,718		93,852		93,852	-
Postage & Courier		159		585		(426)		2,181		2,340		637	(1,703)
Municipal taxes		14,043		16,131		(2,088)		50,481		64,524		64,524	-
Janitorial Services		1,984		2,043		(59)		6,188		8,172		7,937	(235)
Building maintenance		7,378		9,924		(2,546)		32,318		39,696		39,696	-
Computer SfW, supplies, service		38,342		36,207		2,135		35,962		74,304		74,304	-
Ambulance Purchases		32,777		253,408		(220,631)		220,631		253,408		253,408	-
Paramedic Training		_		3,000		(3,000)		12,000		12,000		12,000	-
EMS Laudry Services		_		1,812		(1,812)		7,248		7,248		7,248	-
Uniforms		1,510		12,000		(10,490)		46,490		48,000		48,000	-
Water taxi		-		-		-		5,500		5,500		-	(5,500)
Medical Equipment		17,882		11,928		5,954		29,830		47,712		71,527	23,815
Medical Equip Capital		-		72,996		(72,996)		72,996		72,996	•	72,996	
BioMed Equip Mtncdcwe & Rpr		887		1,500		(613)		5,113		6,000		3,550	(2,450)
Stretcher Lease		26,815		26,814		` 1		80,441		107,256		107,262	6
Vehicle Expense		44,017		51,873		(7,856)		163,475		207,492		176,067	(31,425)
Transfers to service providers		2,421,438		2,421,438		(0)		7,264,314		9,685,752		9,685,751	(1)
Total Expenditures	\$	2,722,237	\$	3,042,621	\$	(320,384)	\$	8,389,290	:	\$ 11,111,527	\$	11,090,238	\$ (21,289)
Surplus (Deficit)	\$	(11,176)	\$	(264,741)	\$	253,565	\$	11,176		\$ -	\$	21,289	\$ 21,289

- YTD expenditures are lower than budget by \$320,384; however, this is a timing difference between when capital purchases were planned and when they will occur.
- Currently forecasting for a small surplus. This does not take into consideration operator
 deficits which can cause additional transfers to service providers as well as potential
 increased costs related to COVID-19 as these costs cannot be accurately estimated at
 this time. Provider financials have been delayed during the first quarter due to the
 additional strain COVID-19 has put on the EMS system.
- The Ministry of Health has stated that at this time they are trying to determine the
 magnitude of the COVID-19 pandemic and are requesting that COVID-19 related costs
 be tracked. As mentioned previously, the DNSSAB is tracking all COVID-19 related
 costs throughout the organization.

Emergency Medical Services Program Delivery For the Period 1/1/20..03/31/20 Statement of Operations

	ΥT	D Actual	YTI	D Budget	V	ariance	 vailable Iget to YE	١	Budget 2020	For to	ecast YE	Vari Bud	ance to get
Revenues:													
Municipal Levies	\$	17,037	\$	17,037	\$	-	\$ 51,111	\$	68,148		68,148	\$	-
Province of Ontario		17,037		17,037		-	51,111		68,148		68,148		-
Total Revenues	\$	34,074	\$	34,074	\$	-	\$ 102,222	\$	136,296	\$	136,296	\$	-
Expenditures:													
Salaries and Benefits	\$	24,151	\$	29,241	\$	(5,090)	\$ 82,964	\$	107,115	\$	104,654	\$	(2,461)
Training		-		-		-	1,190		1,190		-		(1,190)
Travel		-		150		(150)	600		600		-		(600)
Telephone		-		18		(18)	72		72		-		(72)
Professional Fees		-		30		(30)	128		128		-		(128)
General Office Expense		5		120		(115)	475		480		19		(461)
Allocated Administration Costs		5,578		6,395		(817)	21,133		26,711		22,311		(4,400)
Total Expenditures	\$	29,733	\$	35,954	\$	(6,221)	\$ 106,563	\$	136,296	\$	126,984	\$	(9,312)
Surplus (Deficit)	\$	4,341	\$	(1,880)	\$	6,221	\$ (4,341)	\$	-	\$	9,312	\$	9,312

- EMS program delivery is tracking very close to budget.
- This budget is primarily comprised of salaries and benefits to support the administration of EMS in the district. As there are no vacancies it is anticipated that costs will remain close to budget throughout the year.
- It is not anticipated that COVID-19 will impact the EMS program delivery budget.

Corporate Services For the Period 1/1/20..03/31/20 Statement of Operations

	Υ	TD Actual	ΥT	YTD Budget		ariance	Available Budget to YE			Budget 2020	 recast YE	 iance to Iget
Revenues:				3				3				3
Province of Ontario	\$	-	\$	7,874	\$	(7,874)	\$	31,499	\$	31,499	\$ -	\$ (31,499)
Interest	\$	70,480	\$	50,790	\$	19,690	\$	132,687	\$	203,167	\$ 281,921	\$ 78,754
Repayments		12,447		-		12,447		(12,447)		-	12,447	12,447
Lease and Other		60,300		60,300		-		180,900		241,200	241,200	-
Total Revenues	\$	143,227	\$	118,964	\$	24,263	\$	332,639	\$	475,866	\$ 535,568	\$ 59,702
Expenditures:												
Salaries and Benefits	\$	340,340	\$	427,091	\$	(86,751)	\$	1,214,842	\$	1,555,182	\$ 1,474,807	\$ (80,375)
Training		3,163		5,799		(2,637)		27,793		30,955	12,650	(18,305)
Travel		1,329		3,729		(2,400)		13,587		14,916	5,317	(9,599)
Telephone		9,488		9,615		(127)		29,512		39,000	37,953	(1,047)
Technology		57,084		72,558		(15,474)		256,452		313,536	251,642	(61,894)
Accomodations		124,551		124,970		(419)		344,111		468,662	507,609	38,947
Professional Fees		6,712		19,194		(12,482)		91,434		98,146	60,254	(37,892)
Insurance		15,694		15,696		(2)		49,907		65,601	62,776	(2,825)
General Office Expense		10,781		21,336		(10,555)		80,150		90,931	51,905	(39,026)
Amortization		38,981		-		38,981		(38,981)		-	155,926	155,926
Allocated Administration Costs		(460,972)		(525,096)		64,124		(1,740,091)		(2,201,063)	(1,843,887)	357,176
Total Expenditures	\$	147,153	\$	174,892	\$	(27,739)	\$	328,713	\$	475,866	\$ 776,953	\$ 301,087
Surplus (Deficit)	\$	(3,925)	\$	(55,928)	\$	52,003	\$	3,925	\$	0	\$ (241,385)	\$ (241,385)

- Interest revenue has been higher than budgeted for the first quarter due to a larger than expected cash balance. However, this is expected to change significantly throughout the remainder of the year as interest rates have been drastically reduced as a result of COVID-19. Interest rates will likely remain low for the foreseeable future.
- YTD expenditures in corporate services are lower than expected by \$91,864.
- Forecast to YE expenditures are difficult to accurately estimate at this time as there are many changes occurring on a regular basis due to COVID-19.
- Here are some explanations for YTD variance as well as known and expected changes from the budget:
 - Salaries and benefits budgeted for an intern position that has not been filled.
 This position was budgeted to be 75% provincially funded which is also why there has been no provincial revenue to date.
 - Travel and training is expected to be significantly lower than budget due to COVID-19.

 While technology expenses have been lower YTD, it is anticipated these costs will be higher than budgeted for the year as additional hardware and software are needed to support remote work arrangements.

Accommodations:

- Rent and utilities will be higher than budgeted since the new lease agreement with the City of North Bay has not been finalized as a result of COVID-19. The terms of the new lease agreement will lead to lower rent and utilities expenses. The new lower costs were budgeted to be in effect April 1st, but at this time there is no set date for the new lease to be finalized.
- Janitorial costs are going to be significantly higher than budgeted as additional cleaning is currently in place due to COVID-19 and likely will be in place for the remainder of the year.
- Insurance renewal costs are coming in significantly higher than budgeted. A 6% increase was budgeted for 2020 which was thought to be on the high end, but the renewal is coming in at a 16% increase year over year.
- General office expenses:
 - Certain office expenses are expected to be lower than budgeted due to the pandemic. With remote work arrangements there will be less printing and consumption of office supplies.
 - There will however be additional health and safety costs for the purchase of hand sanitizers, disinfectant wipes, personal protective equipment and more measures related to COVID-19.
- To summarize, there is going to be savings in some areas as a result of the pandemic but increased costs in others. At this time, it is too early to accurately determine whether this will lead to a net surplus or deficit by the end of the year, but forecasts will become more accurate as more time passes.
- As always, staff will continue to search for cost saving opportunities wherever possible.

Board For the Period 1/1/20..03/31/20 Statement of Operations

	YTD Actual		YTD Budget		Variance		Available Budget to YE		Budget 2020		Forecast to YE		Variance to Budget	
Revenues:														
Municipal Levies	\$	44,304	\$	44,304	\$	-	\$	132,912	\$	177,216		177,216	\$	-
Interest		7,500		7,500		-		22,500		30,000		30,000		-
Total Revenues	\$	51,804	\$	51,804	\$	-	\$	155,412	\$	207,216	\$	207,216	\$	-
Expenditures:														
Salaries and Benefits	\$	13,491	\$	30,898	\$	(17,407)	\$	82,333	\$	95,824	\$	80,949	\$	(14,875)
Training		3,062		6,656		(3,594)		22,039		25,101		12,248		(12,853)
Travel		959		4,107		(3,148)		15,469		16,428		3,836		(12,592)
Telephone		35		186		(151)		717		752		142		(610)
General Office Expense		378		775		(397)		1,972		2,350		1,511		(839)
Allocated Administration Costs		14,014		15,986		(1,972)		52,747		66,761		56,054		(10,707)
Total Expenditures	\$	31,939	\$	58,608	\$	(26,669)	\$	175,277	\$	207,216	\$	154,739	\$	(52,477)
Surplus (Deficit)	\$	19,865	\$	(6,804)	\$	26,669	\$	(19,865)	\$	-	\$	52,477	\$	52,477

- YTD Board costs are \$26,669 below budget and are forecasted to be approximately \$50,000 below budget by year end. This variance is primarily due to the following reasons:
 - o Lower meeting attendance than budgeted.
 - o Committee structure changes.
 - o Less travel and training due to COVID-19.

Healthy Communities Fund For the Period 1/1/20..03/31/20 Statement of Operations

	ΥT	D Actual	YTD Budget	Variance		Available Budget to YE			Budget 2020		recast to YE	Variance to Budget		
Revenues: Municipal Levies	\$	100,002	100,002	\$	-	\$	299,998	\$	400,000	\$	400,000	\$ -		
Total Revenues	\$	100,002	100,002	\$	-	\$	299,998	\$	400,000	\$	400,000	\$ -		
Expenditures:														
Transfer to service providers	\$	-	-	\$	-	\$	400,000	\$	400,000	\$	400,000	\$ -		
Total Expenditures	\$	-	-	\$	-	\$	400,000	\$	400,000	\$	400,000	\$ -		
Surplus (Deficit)	\$	100,002	100,002	\$	_	\$	(100,002)	\$	-	\$	-	\$ -		
Notes: 2018 Expenditures: LIPI Crisis Centre North Bay		130,000.00 25,790.35	2019 Expenditures: LIPI Crisis Centre North Bay				130,000.00 64,653.69							
The Gathering Place		65,000.00	The Gathering F				80,000.00							
Nipissing First Nation		72,800.00	Nipissing First I	Nation			30,000.00							
Community Living North Bay		30,000.00	Salvation Army				30,000.00							
Big Sisters of North Bay & District North Bay Parry Sound		20,000.00	Brain Injury Ass North Bay North Bay Parry		rict		29,547.20							
District Health Unit		15,275.00					16,683.00							
North Bay & District Multicultural Centre		1,809.00	North Bay & Dis Multicultural Ce Near North Palli	ntre			7,336.00							
Stepping Stones Services		60,000.00					5,650.00							
North Bay Literacy Council Community Drug Strategy North Bay and Area		25,700.00 23,000.00					5,000.00							
Total planned investments	4	69,374.35	Total planned in		;	398,869.89	Total year to date investments -							

- As of March 31, 2020 no funds have been expended from the Healthy Communities fund; however, \$130,000 for LIPI is annualized and is therefore not part of the annual application process.
- The application process for the remaining \$270,000 will go forward in the near future as per the normal HCF distribution process.

CONCLUSION:

The YTD expenditures are lower than anticipated by approximately \$1.47 million. These variances are attributable to timing differences between when expenditures were planned and when they will occur, cost saving efforts being realized, as well as the impact of COVID-19.

At this time the forecast to year end is suggesting a surplus of approximately \$1,070,270; however, there is a great deal of uncertainty regarding the financial impacts of the pandemic.

Where possible, any actual savings recognized at year-end of 2020 will be deferred to 2021 as a method of stabilizing the levy contributions or reinvested into new initiatives.



BRIEFING NOTE FA06-20

☐ For information or ☐ For Approval

Date: May 27th, 2020

Purpose: 2019 Investment Report

Prepared by: Justin Avery, Manager of Finance

Reviewed by: Melanie Shaye, Director of Corporate Services

Approved by: Catherine Matheson – CAO

RECOMMENDATION:

THAT the District of Nipissing Social Services Administration Board (DNSSAB) approves the investment portfolio and the investment strategy going forward as per report FA06-20.

BACKGROUND:

- At year-end 2010 the External Auditors noted an exposure to diversification risk with all cash being held at one institution.
- In 2011 the Board developed an investment policy (the Policy) to facilitate further diversification of cash.
- This policy adopted a low risk investment strategy with the main investment priority being preservation of capital.
- At the end of 2011, as a result of a competitive process, the Board decided to invest \$2.5 million in a bond portfolio with RBC Dominion Securities.
- As required under the Policy, the Board is to receive an investment report annually prepared in a manner to clearly demonstrate the performance of the investment to date relative to the initial expectation and to a bench marked comparator.

REPORT:

Status Update

- As of December 31, 2019 the market value of the GIC portfolio was \$1,765,627.
- The entire portfolio is invested in GICs with maturities ranging from April 23, 2020 to April 24, 2023 and interest rates ranging from 1.95% to 3.1%.
- Investments in individual GICs are limited to \$100,000 to keep each investment within the Canada Deposit Insurance Corporation (CDIC) protection threshold of \$100,000. There is currently only one GIC that exceeds this limit, an RBC GIC valued at \$165,000. This ensures preservation of capital per the Policy.
- The annualized rate of return since inception is 2.08%.
- The bench mark annual rate of return set at inception is 2%. With an annualized rate of return of 2.08%, the investment portfolio is performing as expected.
- The market value of the GIC portfolio has decreased from the previous year (\$1,867,172) because a decision was made in early 2018 to withdrawal GICs that matured. This decision was made based on the following factors and would be reviewed as conditions changed:
 - o Funding uncertainty due to the change in the provincial government.
 - Ongoing capital projects and uncertainty of total project costs.
 - Interest rates were steadily rising throughout 2018/ 2019 and since the interest earned on our bank account is tied to the TD prime rate, the DNSSAB began to earn a higher rate of return on our bank balance than some of our GICs which were locked in for multiple years at lower rates.
- This situation has now changed drastically as interest rates have plummeted in response to COVID-19. Our interest earned on our bank balance is calculated as TD Prime – 1.73%. The current TD prime rate is 2.45%¹ meaning our interest rate is only 0.72% (2.45% - 1.73%).

Risk Identification and Mitigation

• Interest reinvestment rate risk – as interest rates continue to fall, the opportunity to find safe investments above 2% becomes more difficult.

 Mitigation – investments continue to be made in GICs with smaller schedule II banks that are providing higher rates of return than the large (big five) banks. To mitigate any default risk, GICs have been limited to \$100,000 to ensure full CDIC coverage.

https://www.tdcanadatrust.com/customer-service/todays-rates/td-prime/prime-rate.jsp

Outlook

- The DNSSAB has typically only invested in bonds and GICs since the main investment priority per the Policy is the preservation of capital.
- The Bank of Canada has lowered its overnight lending rate to 0.25% and is
 expected to keep it there for the foreseeable future. This will likely lead to low
 interest rates over the next couple of years²; therefore we're not likely to see any
 significant increases in the rate we earn on our bank account.
- RBC has recommended that we invest in 3 year term GICs given the economic outlook and our current portfolio mix which is primarily comprised of two year GICs.
- RBC has provided quotes for 10 GICs with rates ranging from 1.95% to 1.5% for 3 year GICs.

CONCLUSION:

Given the impact COVID-19 has had on the economy, it is likely that interest rates will remain low for several years and there is also a risk that the Bank of Canada could cut their rate further. Therefore it is recommended that we begin to purchase additional GICs in order to secure the current rates and protect ourselves from any further decline in rates.

One GIC matured in April 2020 which has been reinvested. Two additional GICs have also been purchased in early May 2020. Additional purchases may be made in the near future depending on cash flow availability and liquidity requirements.

DNSSAB staff will continue to monitor the economic outlook as well as stay in communication with the DNSSAB's investment advisor so that if conditions change, the organization will be ready to make changes to the investment strategy that balance risk, liquidity requirements and return on investments.

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² RBC Economics, A Downturn Like No Other, April 2020



BRIEFING NOTE FA08-20

☐ For information or ☐ For Approval

Date: May 27th, 2020

Purpose: Appointment of Auditors for 2021

Prepared by: Justin Avery, Manager of Finance

Reviewed by: Melanie Shaye, Director of Corporate Services

Approved by: Catherine Matheson

RECOMMNEDATION:

That the District of Nipissing Social Services Administration Board (DNSSAB) re-appoints the firm BDO Canada LLP as its auditor for the year ending December 31, 2021.

REPORT:

- Pursuant to Procedural By-Law No. 2019 01 of the DNSSAB section 50.1 on an annual basis the Board will appoint an auditor to audit the accounts of the Corporation;
- In compliance with the DNSSAB purchasing policy, the DNSSAB issued request for proposal (RFP) # 2018-03 for external audit services in 2018;
- BDO Canada LLP was selected as the successful proponent from the RFP process;
- The term for RFP # 2018-03 was for a five year term covering the years 2018 through 2022;

CONCLUSION:

The current contract is in place for an additional three years. To date, services received and pricing have been as specified in the contract for external auditing services. As such it is recommended that the Board reappoint BDO Canada LLP as their external auditors.